

BOND

Cagamas Berhad

National Mortgage Corporation of Malaysia

The Singapore Bond Market Overview 2016

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Agenda



Section 1 Company Overview

Section 2 Business Overview

Section 3 Company Highlights



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SECTION 1 Company Overview







Cagamas at a Glance



Background



Entity Name	Cagamas Berhad
Shareholders	Cagamas Holdings Berhad (100%)
Credit Rating	A3 Stable (Moody's)
Date of Incorporation	2 December 1986
Objectives	 Established by Bank Negara Malaysia to support the national agenda of increasing home ownership and promoting the development of Malaysia's capital markets Development and promotion of Islamic finance within Malaysia
	- Development and promotion of islamic infance within Malaysia

Business Model

- Through the issuance of conventional and Islamic securities, Cagamas funds the purchase of housing loans and house financings through its Purchase With Recourse (PWR) and Purchase Without Recourse (PWOR) schemes
- By doing this, Cagamas is able to provide liquidity to financial institutions at a competitive cost, encouraging them to provide additional housing loans and house financings to new applicants at an affordable price
- The PWR and PWOR schemes have now been expanded to include other loans and financings such as hire purchase / leasing receivables and personal loans and financings





Strategies and Key Objectives



Strategies and Key Objectives

- ✓ To be acknowledged as a leader in the provision of financial support in Malaysia's efforts to meet the housing needs of Malaysians
- ✓ To be the pace-setter for the development of the bond and sukuk market within Malaysia
- ✓ To attain recognition on a national and international level for its work as a pioneer with a successful business model for others wishing to establish a successful secondary mortgage liquidity facility and mortgage-backed securitisation offerings

How Cagamas meets its Objectives

- Providing innovative facilities at a competitive cost to primary home lenders
- Widening and deepening the scope of securitisation with innovative instruments
- Nurturing and maintaining a competent workforce of the highest integrity and professionalism
- Harnessing technology to enhance productivity and efficiency
- Valuing staff for their commitment and loyalty
- Corporate culture: inculcating a caring and responsible corporate culture

Future Plans

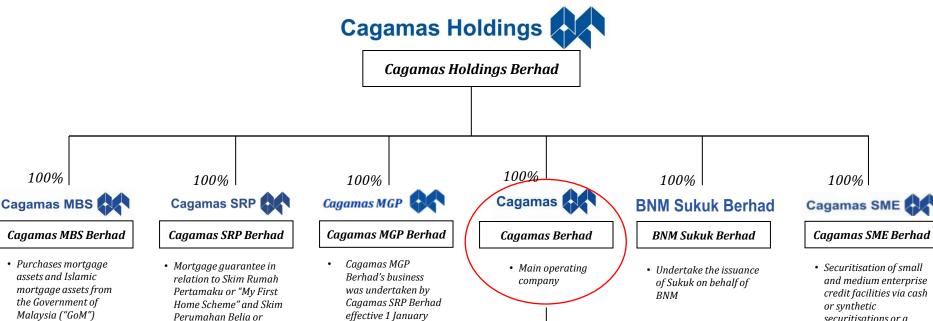
- Continuing to help Malaysians gain access to competitive house financing
- Developing risk and capital management solutions to assist financial institutions especially in light of Basel III
- Enhancing product offering participation in Development Financial Institutions to further spur the growth of SMEs
- Providing competitively priced funding through diversification of funding sources and widening of investor base
- Exploring opportunities to replicate Cagamas' business model in SE Asia to complement Malaysian financial institutions expanding abroad



Structure of the Cagamas Group of Companies



Cagamas Berhad is a wholly owned subsidiary of Cagamas Holdings Berhad and remains the core revenue and profit generator for Cagamas Group



· Issuance of RMBS and IRMBS to finance the

purchases

 Mortgage guarantee and mortgage indemnity business and other form of credit protection

"Youth Housing Scheme"

Cagamas Global P.L.C.

Incorporated in Labuan, Malavsia

100%

2014

Facilitate the issuance of Conventional Multicurrency debt securities

Cagamas Global Sukuk Berhad

100%

Facilitate the issuance of Islamic Multicurrency debt securities

- securitisations or a combination of both
- The synthetic securitisation transaction was completed in October 2012

Note: Shareholding structure as at May 2016



Shareholding Structure for Cagamas Holdings



> Shareholders Demographics:

BNM 20% Commercial Banks 73% Investment Banks 7%

Shareholders as at May 2016



Shareholding: 20.0%



Shareholding: 3.1%



Shareholding: 16.5%



Shareholding: 2.9%



Shareholding: 14.2%



Shareholding: 2.2%



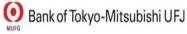
Shareholding: 8.6%



Shareholding: 2.0%



Shareholding: 8.0%



Shareholding: 0.5%



Shareholding: 7.0%



Shareholding: 0.2%



Shareholding: 6.0%



Shareholding: 0.2%



Shareholding: 4.1%



Shareholding: 0.2%



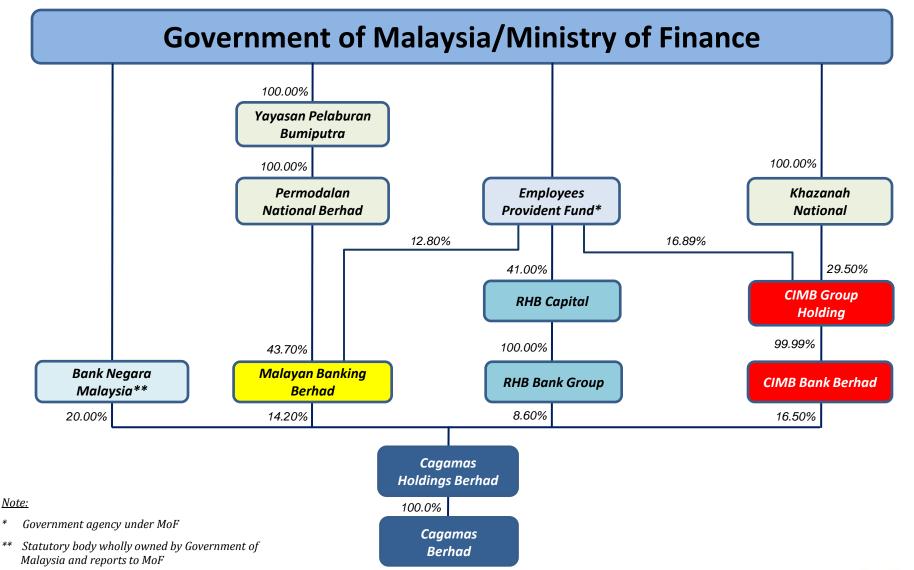
Shareholding: 3.7%

Note: The remaining shareholding of 0.6% are from other financial institutions



Shareholders of Cagamas Holdings Berhad with links to Government of Malaysia/Ministry of Finance









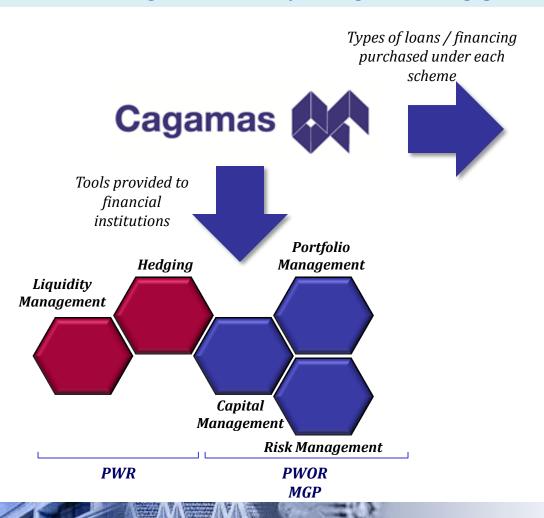
SECTION 2 Business Overview



Business Overview



Cagamas is primarily engaged in the purchasing of loans and financings from financial and non-financial institutions under the Purchase with Recourse (PWR), Purchase without Recourse (PWOR) and guaranteeing housing loans and house financings under Mortgage Guarantee Programme (MGP) schemes



Purchase with Recourse (PWR)

- Housing Loans
- Islamic House Financings
- Commercial and Industrial Property Financings
- Hire Purchase and Leasing Debts
- Islamic Hire Purchase / Islamic Leasings
- Personal Loans
- Islamic Personal Financings
- Rahn Financings

Purchase without Recourse (PWOR)

- Housing Loans
- Islamic House Financings
- Hire Purchase
- Islamic Hire Purchase / Islamic Leasings

Mortgage Guarantee Programme (MGP)*

- Housing Loans
- Islamic House Financing
- Skim Rumah Pertamaku /My First Home Scheme
- Skim Perumahan Belia / Youth Housing Scheme

MGP offers "first loss" protection on a mortgage porfolio while the mortgage assets remain on the originator's books

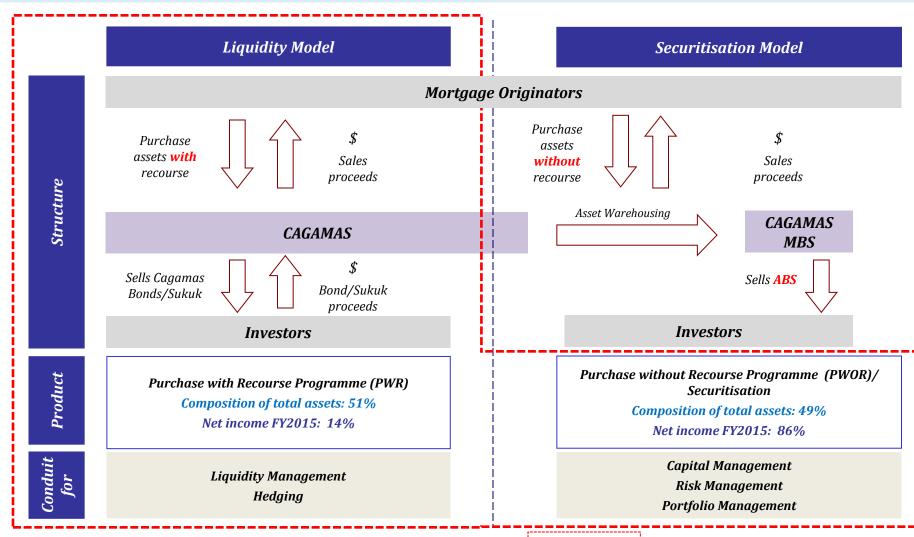
^{*} Under Cagamas SRP Berhad



Business Model



Cagamas purchases loans and financing under 2 schemes - Purchase with Recourse and Purchase without Recourse

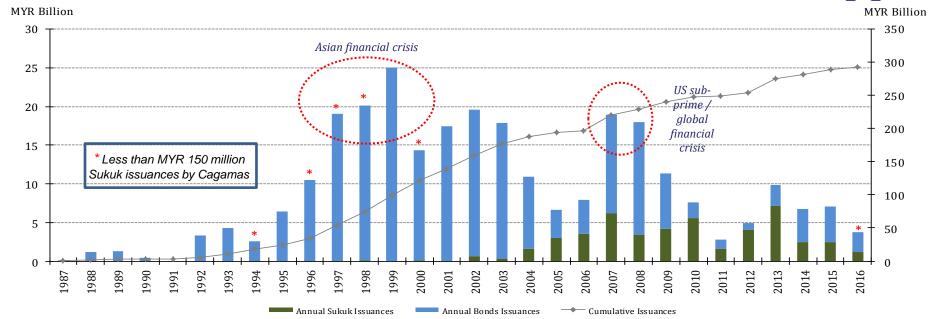


Cagamas Berhad



Systemically Important to Domestic Financial System





Cagamas plays a systemically important role in the domestic financial system, underscored by its dual function as liquidity provider and as a leading issuer of conventional debt securities and Sukuk

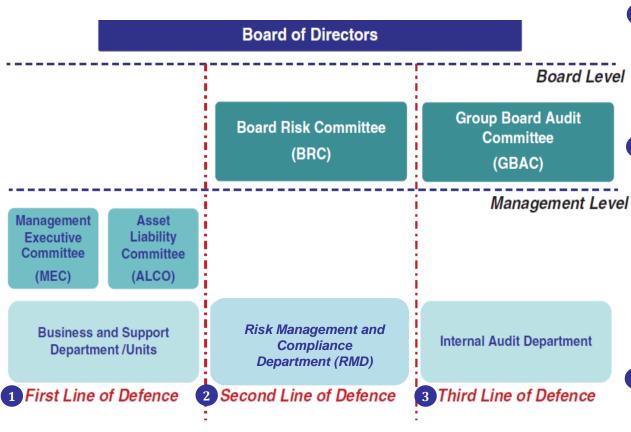
- Provide credit and portfolio risk management solutions
- Provide capital management solutions
- Conduit to remove systemic risk in the financial sector
- Conduit for best practices & setting up of standards development of conforming financing standards
- Cagamas Group has issued papers worth MYR293.1 billion to the financial market and has successfully redeemed MYR257.1 billion with not even a single technical default as at May 2016
- Highest traded issuer in Malaysia



Enterprise Risk Management Framework (ERM)



Cagamas takes a holistic and enterprise-wide view in managing risk. The Cagamas Board of Directors approved the ERM which details the scopes of responsibility and accountability of the respective parties involved. In line with the ERM Framework, Cagamas employs three lines of defence when managing risk.



- The business units within Cagamas are the first line of defence, and have the primary responsibility of identifying, mitigating and managing risks within their line of business. They also ensure that their day-to-day activities are conducted in line with established risk policies and procedures, and that no limits are exceeded.
- An independent Risk Management and Compliance Department (RMD) acts as Cagamas' second line of defence by providing specialised resources to proactively manage risks. This includes assessment of risk exposures and the coordination of risk management on an enterprise-wide basis. The RMD is also responsible for ensuring that risk policies are implemented accordingly. The Compliance Unit within the RMD oversees the statutory compliance framework of the Group, by ensuring that a comprehensive compliance programme is in place and regular audits are conducted to monitor adherence.
- The Internal Audit Department (IAD) is Cagamas' third line of defence and is responsible for independently reviewing the adequacy and effectiveness of risk management processes, the system of internal controls and compliance with risk policies.







ASSET & LIABILITY COMMITTEE (ALCO)

Proactive asset and liability management to mitigate risks and optimise profitability

Identified Risk	Risk Control
Market Risk &	Match-Funding Policy
Liquidity Risk	Duration Gap
	Liquidity Gap Limit
	Liquidity Ratio
Funding Risk	 Interbank borrowing and repurchase agreement (REPO) as 'Approved Interbank Institution' 1
	Intraday credit facility from BNM as 'RENTAS' ² member
	Strong shareholders' funds as additional source for liquidity needs
	 Cagamas Debt programme - MYR40 billion MTN/IMTN, MYR20 billion CP/ICP and USD5 billion Conventional/Sukuk Multi-Currency MTN Programme
	 Issuance and distribution of its own debt securities as 'Registered Person' under CMSA³
	Facility Agent of its own debt securities as a 'FAST' ⁴ member
Credit Risk - Investment	Prudent Investment Policy
	Stringent Credit Concentration Limit Exposure
	Regular Credit Review

- 1. Cagamas status as "Approved Interbank Institution" enable direct access to interbank money market as stipulated in The Malaysian Code of Conduct for Principals and Brokers in the Wholesale Money Market and Foreign Exchange Markets
- 2. Real Time Electronic Transfer of Funds and Securities is a real time gross settlement system for transfer and settlement of interbank funds and scriptless securities transactions
- 3. The Capital Markets and Services Act 2007 issued by the Securities Commission of Malaysia in relation to dealing with fund raising activities
- 4. Fully Automated System for Issuing/Tendering

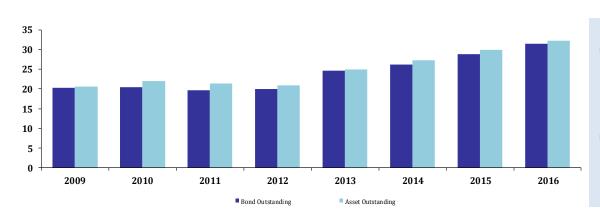




Asset Liability Management - Market and Liquidity Risk

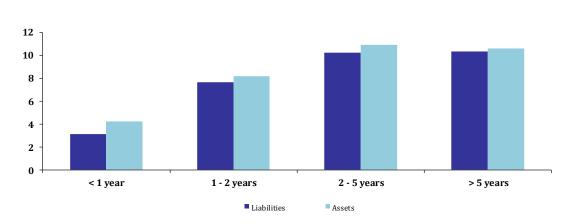


Outstanding Bonds/Sukuk and Assets since 2009 (as at May 2016)



- Cagamas practices a strict match-funding policy where all asset purchases are funded by bonds/Sukuk of matching size, duration and self-sufficient in cash flows
- Cagamas also imposes a duration gap limit to manage liquidity and interest/profit rate risk

Maturity Profile of Assets and Bonds/Sukuk (as at May 2016)



- The maturities of the assets and liabilities are also matched as close as possible
- Cagamas also places limits on maximum shortfall against shareholders' funds and liquidity ratio to ensure sufficient funds to meet maturing liabilities





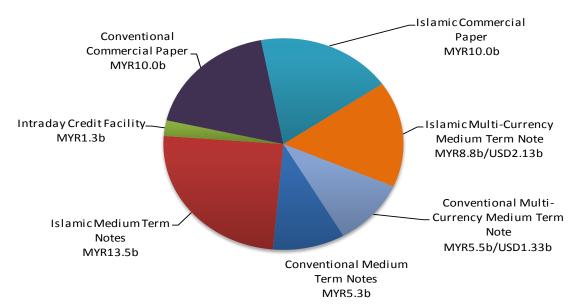
Asset Liability Management - Management of Funding Risk



Cagamas has access to intraday credit facility provided by Bank Negara Malaysia

Available Credit (As at May 2016)

Total Credit Available: MYR54.4 billion¹



MYR Debt Securities Programme

- MYR40 billion MTN/IMTN Programme
- MYR20 billion CP/ICP Programme
- MYR5 billion ICP/IMTN Programme (Sukuk ALIm)

FCY Debt Securities Programme

- USD 2.5 billion Multicurrency MTN Programme
- USD 2.5 billion Multicurrency Sukuk Issuance Programme

In addition to these, a minimum of 50% of Cagamas' fixed income investments are in government/government-guaranteed issues which can be used to obtain funding via REPO

Note 1: USD/MYR exchange rate of 4.1285 (as of 31 May 2016)



Establishment of Multicurrency Medium Term Note Programme



Objectives:

- Widening the Company's investors base and network
- Diversify funding sources
- Achieve competitively priced funding from international liquidity pool
- Funding of potential purchase of non MYR assets
- > Developmental role in deepening and broadening the Malaysian and international debt capital market
- Reduce over reliance on single benchmark for pricing
- Reduce overcrowding effect in domestic market

Programme Features:

	Multicurrency Medium Term Note Programme							
Туре	Conventional Islamic							
Programme Size	USD 2.5 billion USD 2.5 billion							
Tenor	Perpetual							
Rating	A3 by Moody's Investors Service, Inc.							
Issue format	Regulation S							
Governing laws	English Law							





Foreign Currency Issuance Details



ISIN Code	Issue Date	Maturity Date	Conventional	Sukuk	Coupon
MYBUG1401358	22-Sep-14	25-Sep-17	CNH1,500	-	3.700
XS1133418662	5-Nov-14	8-May-18	HKD1,000	-	1.880
XS1150554969	10-Dec-14	10-Dec-19	USD500	-	2.745
HK0000255791	24-Jun-15	25-Jun-18	USD100	-	1.960
XS1267714951	30-Jul-15	30-Jul-18	SGD100	-	2.230
XS1294964520	25-Sep-15	26-Sep-16	-	SGD162.75	2.113
XS1326310775	27-Nov-15	27-Nov-17	SGD100	-	2.370
XS1373917837	3-Mar-16	3-Mar-17	SGD87	-	2.300
XS1373917910	3-Mar-16	3-Mar-17	SGD43.75	-	2.300
XS1378043282	10-Mar-16	10-Mar-17	-	SGD150	2.300





Attractiveness in the SGD Market



Since July 2015, only SGD issued under the EMTN program

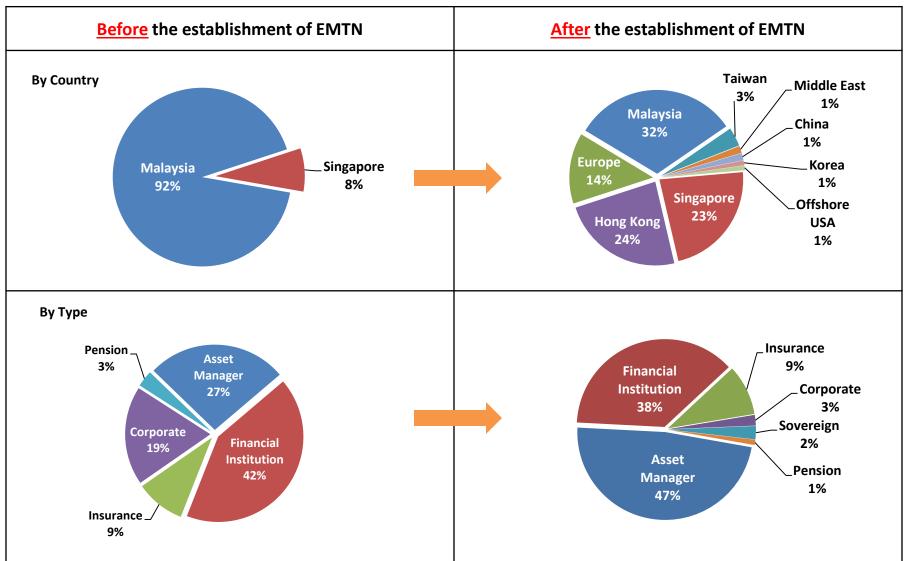
Key Factors for SGD Issuances:

- Low Volatility
 - Stability on the <u>benchmark reference</u>
 - Spread over benchmark reference; True reflection of Cagamas credit strength in less volatile market
 - <u>Basis swap curve</u> in favor of cheaper funding option via SGD in comparison to MYR and at the same time offering attractive yield to investors
- Market depth and breadth
 - Diversification of investor base ranging from variety of sovereign wealth funds, private banking, insurance companies, financial institutions and fund managers contribute to the market depth and breadth
- Window of opportunities for SGD issuances presented at the right timing when all the key factors aligned.



Investor's profile based on total investors

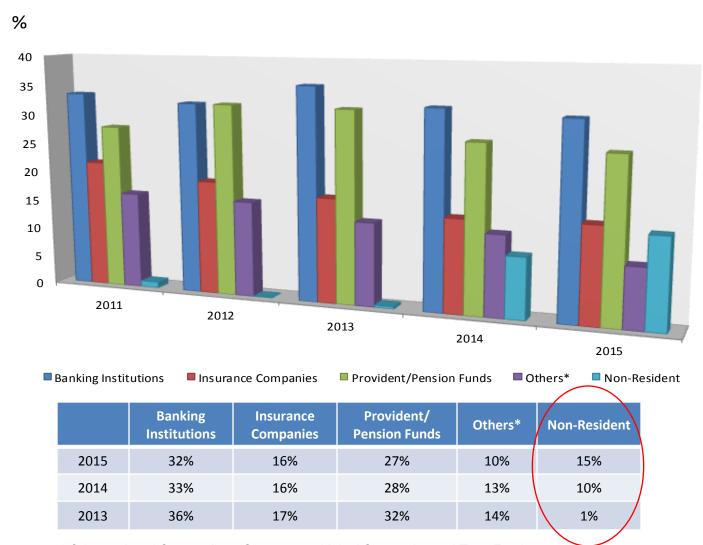






Investor's profile based on outstanding debt securities





^{*} Others – Local Corporations, Government-Linked Companies and Trust Funds



Top 10 Private Debt Securities Secondary Trading Performance for 2016



Ranking	Issuer	Issuer Rating	
1	Cagamas Berhad	AAA	9,785
2	Pengurusan Air SPV Berhad	GG and AAA	4,957
3	Prasarana Malaysia Berhad	GG and AAA	4,679
4	Rantau Abang Capital Berhad	AAA	4,121
5	DanaInfra Nasional Berhad	GG	3,835
5	Jimah East Power Sdn Berhad	AA	3,302
7	Projek Lebuhraya Usahasama Berhad	GG and AAA	2,818
8	BGSM Management Sdn Berhad	AA	2,534
9	Sarawak Energy Berhad	AA	2,526
10	Khazanah Nasional Berhad	GG	2,382

Source: Bursa Malaysia Electronic Trading Platform as at 8 July 2016

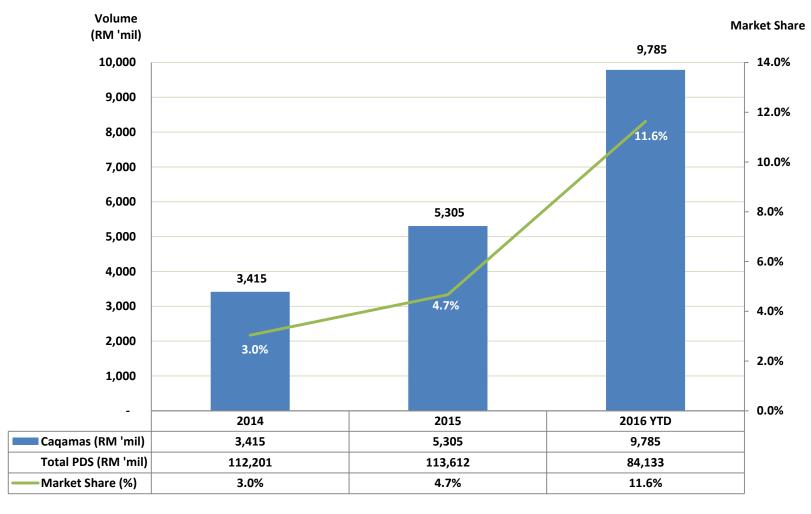
Note: Cagamas was the highest AAA traded in 2015 achieving volume of MYR5,305 million





Cagamas Secondary Volume & Market Share in PDS Market





Source: Bursa Malaysia Electronic Trading Platform as at 8 July 2016





Cagamas Pricing Page in Bloomberg (Conventional MYR)



Ticker on Bloomberg: "CAGA"

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2) CAGA 3.9 11/16/18	MYBUI	1301091	3.90	11/16/18		3.650		30M	09:31
3) CAGA 4.1 11/18/20	MYBUK	1301089	4.10	11/18/20	3.980	3.880	20M	40M	09:3
4) CAGA 3.91 10/31/22	MYBUN	1200616	3.91	10/31/22	4.200		10M		09:3
5) CAGA 4.65 11/25/22	MYBUK	1501092	4.65	11/25/22	4.200		10M		09:3
6) CAGA 3.9 12/02/22	MYBUN	1200855	3.90	12/02/22	4.200		10M		09:3
7) CAGA 4.3 11/17/23	MYBUN	11301075	4.30	11/17/23		4.180		10M	09:33
8) CAGA 5.52 07/17/24	MYBUS	0900645	5.52	07/17/24		4.200		20M	09:3
9) CAGA 6 4 10/10/28	MYBUX	0800886	6.25	10/10/28		4.530		5M	09:3:
10) CAGA 4 34 11/17/28		1301058	4.75	11/17/28		4.550		5M	09:3
11) CAGA 5 ¾ 07/17/29		0900652	5.75	07/17/29		4.580		5M	09:3:
12) CAGA 5 ½ 11/26/29		0901171	5.50	11/26/29		4.580		5M	09:33
13) CAGA 4.55 11/18/25	MYBUF	1301062	4.55	11/18/25		4.200		100M	09:33
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Cagamas Pricing Page in Bloomberg (Sukuk MYR)



Ticker on Bloomberg: "CAGA"

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3) CAGA 4 ² 4 04/06/18	MYBVK11004			04/06/18		3.610			09:31
4) CAGA 5.28 07/17/19	MYBVN09074			07/17/19	3.900	3.770			09:31
5) CAGA 4.15 10/01/19	MYBVI14033			10/01/19	3.900	3.800			09:31
6) CAGA 3.9 12/02/22	MYBVN12040	20 3.		12/02/22	4.200		10M		09:33
7) CAGA 4.7 12/21/22	MYBVK15033	51 4.	70	12/21/22	4.200		10M		09:31
8) CAGA 4.76 04/07/23	MYBVP11004	13 4.	76	04/07/23	4.210		10M		09:33
9) CAGA 4.3 10/27/23	MYBVN13025			10/27/23	4.210	4.170	30M	10M	09:33
10) CAGA 6 🔩 08/08/28 🥏	MYBVX08115			08/08/28		4.500		100M	09:33
11) CAGA 5 10/28/33	MYBVX13025			10/28/33		4.780		5M	09:3:
12) CAGA 4.55 10/28/25	MYBVP13029	589 4.	55	10/28/25	4.350	4.250	10M	10M	09:31
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Inclusion in Benchmark Indices



Cagamas debt securities continue to be included in widely followed global indices

INDICES	MYR	HKD	RMB	USD
BofA Merrill Lynch Broad Local Emerging Markets Non-Sovereign Index (LCCB)	J	√	√	
HSBC Asian Local Bond Index (ALBI)	J	J		
BofA Merrill Lynch Diversified Local Emerging Markets	J		√	
Markit iBoxx ALBI Index		J	J	
HSBC Offshore Renminbi Bond Index			√	
Barclays Capital Offshore Renminbi (CNH) Bond Index			√	
FTSE-BOCHK Offshore RMB Bond Index Series			√	
FTSE-BOCHK Offshore RMB Investment Grade Bond Index			√	
Citi Dim Sum (Offshore CNY) Bond Index			√	
Barclays Global Aggregate Index				√
J.P Morgan Asia Credit Index (JACI)				/
Citi World Broad Investment-Grade (WorldBIG) Index				√
Citi Asian Broad Bond Index (ABBI)				√
Markit iBoxx Asian USD Dollar Bond Index				V







SECTION 3 Company Highlights



Summary Financial Highlights



Healthy asset growth with sustained profitability



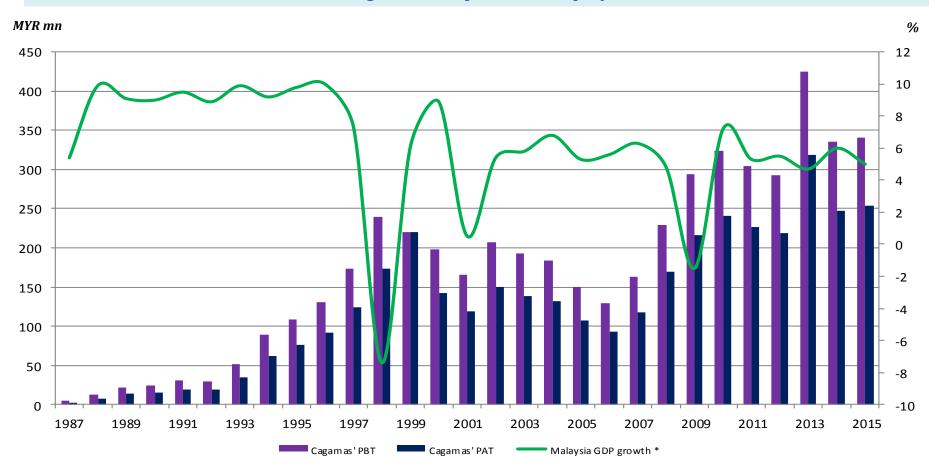




Sound and Resilient Financial Profile



Cagamas consistently achieves strong and resilient profit since its inception, demonstrating that business is managed in both prudent and profitable manner



*Source: The World Bank

Department of Statistics Malaysia



Summary - Cagamas Key Credit Strengths



Strong Shareholding
Structure

Global Rating of A3 by Moody's equal to Malaysia's Sovereign Rating

Systemically Important to Domestic Financial System

Experienced Senior Management Team

Cagamas



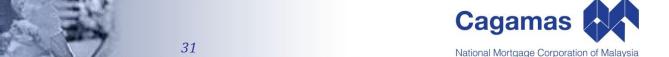
Robust Asset Quality and Solid Capitalisation

Establishing New Products for Market Development in a Prudent Manner

> Strong Risk Management Framework

Strategic Business Model

Sound and Resilient Financial Profile



Cagamas at a Glance (cont.)



Recent Awards and Accolades



Best Local Currency Sukuk

2016

Cagamas 500 million ringgit Commodity Murabahah sukuk



2016



Best Corporate Sukuk

2015

Cagamas RM70 million One-Year and RM930 million Three-Year Sukuk



Best Issuer of the Year for Corporate

2015



Market Pioneer Award for the World's 1st RMB-bond by a Mortgage Corporation

2014

Cagamas RMB1.5 billion Offshore RMB Bond



Best Renminbi (Offshore) Offering

2014

Cagamas RMB1.5 billion Offshore RMB Bond



Best Foreign Currency Bond Deal of The Year 2014 in Southeast Asia

2014

Cagamas RMB1.5 billion Offshore RMB Bond



Best Deal- Highly Commended, Malaysia

2014

Cagamas 3.8 Billion Ringgit Multi-Tenor Sukuk

Sukuk Issuer of the Year

2011



Most Outstanding Securitisation House

2013



Highly Commended / Most Innovative Deal

2013

Cagamas 500 million ringgit multi-tenor Sukuk Wakala Bil Istithmar



Best Islamic Commodity-linked Murabaha

2011

RM230 million Variable Rate Sukuk Commodity Murabahah



Best Islamic Deal, Malaysia

2011

Cagamas RM1.0 billion Sukuk al-Amanah Li al-Istithmar (Sukuk ALIm)



Islamic Deal of the Year

2011

Cagamas RM1.0 billion Sukuk al-Amanah Li al-Istithmar (Sukuk ALIm)



Islamic Issuer of the Year

2011

Cagamas RM1.0 billion Sukuk al-Amanah Li al-Istithmar (Sukuk ALIm)



Malaysian Innovation of the Year

2010

Cagamas RM5.0 billion Sukuk al-Amanah Li al-Istithmar programme (Sukuk ALIm)



Country Deals of the Year

2010

Cagamas RM1.0 billion Sukuk al-Amanah Li al-Istithmar (Sukuk ALIm) Deals of the Year

Tawarruq Deal of the Year

2010

RM230 million Variable Rate Sukuk Commodity Murabahah



Islamic Deal of the Year

2010

Cagamas RM1.0 billion Sukuk al-Amanah Li al-Istithmar (Sukuk ALIm) Jeals of the Year

Tawarruq Deal of the Year

2009

Sukuk Commodity Murabahah RM915 million Medium Term Notes



Most Innovative Deal of the Year

2009

Sukuk Commodity Murabahah RM915 million Medium Term Notes



Most Innovative Islamic Finance Deal

2008

RM2.015 billion Sukuk Commodity Murabahah



Islamic Issuer of the Year

2008



New Structured Finance Benchmark Deal

2007

Cagamas SME Berhad Synthetic Securitisation of RM600 million SME Loans



Cagamas at a Glance (cont.)



Recent Awards and Accolades



Best Domestic Securitisation

2007

Cagamas SME Berhad Synthetic Securitisation of RM600 million SME Loans



Asian Deal of the Year

2007

Cagamas SME Berhad Synthetic Securitisation of RM600 million SME Loans



Malaysia Capital Markets Deal of the Year

2007

Cagamas SME Berhad Synthetic Securitisation of RM600 million SME Loans



New Islamic Benchmark Deal

2005

Cagamas MBS Berhad RM2.05 billion Islamic Residential Mortgage-Backed Sukuk Musyarakah



Islamic Finance Deal of the Year

2005

Cagamas MBS Berhad RM2.05 billion Islamic Residential Mortgage-Backed Sukuk Musyarakah



Best Malaysia Deal Best Domestic Securitisation Deal Best Islamic Finance Deal

2005

Cagamas MBS Berhad RM2.05 billion Islamic Residential Mortgage-Backed Sukuk Musyarakah



Best Malaysian Ringgit Bond

2004

Cagamas MBS Berhad RM1.55 billion Residential Mortgage-Backed Securities



Best Local Currency Bond in Asia

2004

Cagamas MBS Berhad RM1.55 billion Residential Mortgage-Backed Securities



Best Local Currency Bond Deal of the Year

2004

Cagamas MBS Berhad RM1.55 billion Residential Mortgage-Backed Securities



Conferment of 'Emas' Status for Cagamas Singapore Dollar denominated Sukuk EMTN issuance by Bank Negara Malaysia







Thank You

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